# United Global Durable Equity Fund - SGD hedged Class

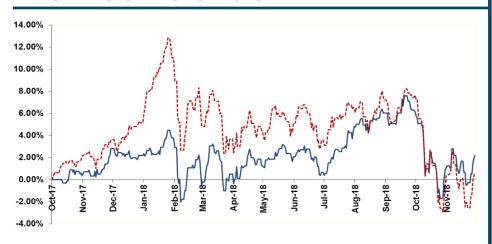
December 2018

All data expressed as at 30 November 2018 unless otherwise stated

### **FUND OBJECTIVE & STRATEGY**

The Fund seeks to provide income and capital appreciation by investing in the United Global Durable Equities Fund ("Target Fund") which invests in equity and equity-related securities of companies listed and traded on stock exchanges globally. The Fund will be investing a minimum of 90% of the Fund's Net Asset Value ("NAV") in the Target Fund at all times.

### PERFORMANCE CHART SINCE LAUNCH



—United Global Durable Equity Fund - SGD

---- MSCI AC World Index (USD)

Source: UOBAM(M)

# **FUND PERFORMANCE DATA (NAV-NAV PRICES)**

	1 Month	3 Months	6 Months	1 Year	Since Launch (Annualised)	YTD
United Global Durable Equity Fund – SGD hedged Class	1.33%	-3.64%	0.53%	-0.62%	1.87%	0.00%
Benchmark	1.30%	-6.12%	-3.52%	-2.88%	0.53%	-4.32%

Note: Benchmark - MSCI AC World Index (USD)

Source: UOBAM(M)

# **CALENDAR YEAR RETURNS**

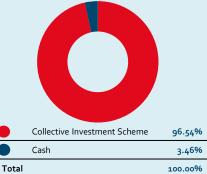
	2018
United Global Durable Equity Fund – SGD hedged Class	

# TOP 10 HOLDINGS OF THE TARGET FUND

AMERICAN TOWER CORP	5.34%
INTACT FIN SUB RCPT	4.47%
MOTOROLA SOLUTIONS INC	4.40%
BALL CORP	4.02%
NOVARTIS AG	3.93%
HCA HEALTHCARE INC	3.36%
VINCI SA	3.32%
AVANGRID INC	3.23%
CANADIAN NATIONAL RAILWAY CO	3.21%
STERIS PLC	3.13%

Source: UOBAM

## PORTFOLIO ALLOCATION



Source: UOBAM(M)

# SECTOR ALLOCATION OF THE

TARGET FUND	
Industrials	24.46%
Financials	19.75%
Health Care	13.95%
Utilities	9.70%
Information Technology	8.25%
Materials	6.56%
Real Estate	5.34%
Consumer Discretionary	4.32%
Consumer Staples	2.65%
Communication Services	1.16%
Cash	3.86%
Total	100.00%

Source: UOBAM

# GEOGRAPHICAL ALLOCATION OF THE TARGET FUND

THE TARGET FUND					
United States	50.64%				
Canada	13.25%				
Japan	7.12%				
France	6.27%				
Hong Kong	4.37%				
Switzerland	3.93%				
United Kingdom	3.13%				
Germany	2.28%				
Bermuda	1.86%				
Spain	1.27%				
Luxembourg	0.96%				
Belgium	0.95%				
China	0.10%				
Cash	3.86%				
Total	100.00%				

Source: UOBAM



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LAUNCH DATE	2 October 2017			
FINANCIAL YEAR END	31 January			
CATEGORY/TYPE OF FUND	Wholesale (Feeder Fund) / Income & Growth			
CLASS OF UNITS	SGD hedged Class			
INITIAL OFFER PRICE	SGD 0.5000			
UNITS IN CIRCULATION - SGD HEDGED CLASS	2,683,687.40			
NET ASSET VALUE ("NAV")	SGD 1,371,125.80			
NET ASSET VALUE - TOTAL FUND	RM 104,384,667.20			
NAV PER UNIT	SGD 0.5109			
MINIMUM INITIAL INVESTMENT	SGD 10,000			
MINIMUM ADDITIONAL INVESTMENT	SGD 1,000			
TRUSTEE	Deutsche Trustees Malaysia Berh			
SALES CHARGE Up to 5.00% of N				
ANNUAL MANAGEMENT FEE	Up to 1.80% per annum of the NAV of the Fund			
ANNUAL TRUSTEE FEE	Up to 0.06% p.a. of the NAV of the Fund, minimum of RM15,000 p.a.			
PERFORMANCE BENCHMARK	MSCI AC World Index (USD)			
ASSET ALLOCATION	A minimum of 90% of the Fund's NAV in the Target Fund.			
	Up to 10% of the Fund's NAV in liquid assets.			
INVESTMENT MANAGER OF THE TARGET FUND	ER OF THE TARGET UOB Asset Management Ltd, Singapore			
SUB-MANAGER OF THE TARGET FUND	Wellington Management Singapore Pte Ltd			

# **HISTORICAL NAV (SGD)**

Highest	21/9/2018	0.5379	
Lowest	8/2/2018	0.4899	

Source: UOBAM(M)

### PERFORMANCE ATTRIBUTION OF TARGET FUND

- The portfolio returned 1.33% during November in SGD hedge terms.
- The top contributors to performance were Ball, Motorola Solutions, STERIS, American Tower, and HCA Healthcare.
- The portfolio's positions in BWX Technologies, Edison, Sony Financial, Brenntag, and B&M European Value Retail detracted.

## INVESTMENT PHILOSOPHY OF TARGET FUND

We believe:

Durable companies exhibit stability and outperform the market over time. Stability is particularly undervalued in:

- small and mid-caps, volatile sectors and disfavored geographies
- companies that do not meet the specific criteria of growth, quality or value investors

Stable companies at low valuations provide attractive returns in up and down markets.

## **OUTLOOK AND STRATEGY OF TARGET FUND**

We believe the primary determinants of portfolio performance over the long-term will continue to be company specific:

- 1) stability of cash flows across the business cycle
- 2) prudent capital allocation decisions by management
- 3) moderate valuations that imply achievable expectations for organic cash flow growth

Absolute and relative portfolio performance may be negatively impacted by: 1) cash flows exhibiting less stability than we expect or 2) capital allocation decisions that destroy rather than create shareholder value. Our fundamental research is focused on these areas and we aim to avoid such outcomes. In addition to these company specific factors impacting absolute returns, we would expect relative returns versus a broad market index to be challenged during periods of significant acceleration in global economic growth and/or a sharp rebound in commodity prices.

Determining whether management will allocate capital effectively is a critical part of our investment process. Decisions to invest in growth (organic or acquisitions) or return capital to shareholders (dividends or share repurchase) are likely to be a significant driver of the value creation of the businesses held in this portfolio over time.

Management Characteristics: Even with the benefit of historical data, it can be difficult to predict effective capital allocation ex-ante. Therefore, we look for three personality traits when evaluating management teams – humility, flexibility and precision. We define humility as a focus on shareholder value over growth for its own sake. We define flexibility as choosing opportunistically between growth (organic or acquisitions) and capital return (dividends or share repurchase) rather than a predisposition toward one specific path. We define precision as a narrowly defined range of outcomes for all investment decisions. We believe management teams that are humble, flexible and precise are more likely to make prudent capital allocation decisions over the long-term.

Evaluating acquisitions: Acquisitions are likely to be an important source of value creation for many of the businesses held in this portfolio. Yet, various academic studies show that, in aggregate, acquisitions do not add value for one or a combination of the following reasons: 1) deals are done when profitability is high and margins tend to mean revert, 2) future growth is often overestimated, 3) integration is hard work and synergies are thus overestimated, 4) the price paid is too high. We agree with these conclusions; consistently good acquirers are the exception not the norm. We believe companies can protect against these broad pitfalls by purchasing businesses that possess one or a combination of the following factors: 1) businesses with limited economic sensitivity and stable profit margins, 2) low growth expectations required to achieve targeted returns and 3) adjacent lines of business with clear operating synergies. In addition, the best acquirers are typically opportunistic and buy when prices are low and competitors are unable or unwilling to bid.

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